#### ACADEMIC ORGANISER FOR CORPORATE ACCOUNTING B.COM III (REG/COMP) FOR THE YEAR 2016 – 2017

| Month  | No of<br>days | B.COM III (REG/COMP) FOR THE YEAR 2016<br>Month/ Topics to be covered  | No:<br>of | Review by<br>HOD/Principal |
|--------|---------------|--|-----------|----------------------------|
|        |               | UNIT I Accounting stor days by Number 1  | hrs       |                            |
|        |               | UNIT I Accounting standards - Need and   | 3         |                            |
|        |               | importance – An overview of Indian Accounting  |           |                            |
|        |               | Standards. Indian Accounting Standards Board,  |           |                            |
| HIND   |               | Process of setting Accounting standards compliance   | 8         |                            |
| JUNE   | 17            | with Accounting standards. AS 1, AS 2, AS 3, AS 4,   |           |                            |
|        |               | AS 5, AS 6, AS 7, AS 9, AS 10, AS 11, AS 12, AS  |           |                            |
|        |               | 13, AS 14  |           |                            |
|        |               | Valuation of Goodwill: Need and methods –  | 6         |                            |
|        |               | Normal profit Method, Super profits Method   |           |                            |
|        |               | Super profits Method - Capitalization Method   | 2         |                            |
|        |               | Valuation of shares: Need for Valuation - Methods  |           |                            |
|        |               | of valuation - Net assets method, Yield basis  |           |                            |
| JULY   | 17            | method, Fair value method  | 10        |                            |
|        |               | UNIT II  | 10        |                            |
| $\sim$ |               | Company Final Accounts: Introduction and   | 5         |                            |
|        |               | problems   | 5         |                            |
|        |               | UNIT II  |           | 5                          |
|        |               |  | 0         |                            |
| AUG    | 18            | <b>Company Final Accounts:</b> Preparation of company  | 8         |                            |
| AUG    | 10            | final accounts (Lab work)  | 2         |                            |
|        |               | Issue of Bonus shares  | 5         |                            |
|        |               | Acquisition of Business  | 3         |                            |
|        |               | Profits Prior to Incorporation   | 4         |                            |
| SEPT   | 12+1          | UNIT V   |           |                            |
| SEI I  | 1211          | Life Insurance companies: Preparation of Revenue   | 9         |                            |
|        |               | account and Balance Sheet  |           |                            |
|        |               | Problems on Valuation Balance Sheet  | 3         |                            |
| OCT    |               | General Insurance companies: Preparation of final  | 255       |                            |
| OCT    | 6             | accounts with special reference to   |           |                            |
|        |               | Fire and Marine Insurance only.  | 3         |                            |
|        | 1             | UNIT V   | 5         |                            |
|        |               | Preparation of GIC final accounts  | 5         |                            |
| $\cup$ |               | UNIT III   | 5         |                            |
| NOV    | 20            |  |           |                            |
|        |               | Amalgamation – In the nature of merger and   | 15        |                            |
|        |               | purchase ( as per Accounting Standard 14)  |           |                            |
|        |               | Calculation of Purchase Consideration, Absorption  |           |                            |
|        |               | Absorption & External Reconstruction   | 4         |                            |
|        |               | Internal Reconstruction – Accounting treatment   | 7         |                            |
|        |               | (Lab work)   | 2         |                            |
|        |               | UNIT IV  |           |                            |
| DEC    | 17+1          | Bank Accounts:   | 5         |                            |
|        |               | Books and registers to be maintained by banks, slip  |           |                            |
|        |               | system of posting, ROB, Schedule of Advances,  |           |                            |
|        |               | Non Performing Assets  |           |                            |
|        |               | Preparation of final accounts  |           |                            |
|        |               | UNIT IV  |           |                            |
| JAN    | 11            |  | _         |                            |
| UNIT   |               | Preparation of final accounts  | 7         |                            |
|        |               | Lab work   | 4         |                            |
|        |               | 이 가슴이 집에 가지 않는 것을 잘 하는 것이 같은 것을 위해 가지 않는 것을 가지 않는 것을 하는 것을 수 있다. 것을 하는 것을 하는 것을 하는 것을 하는 것을 하는 것을 수 있다. 것을 하는 것을 하는 것을 수 있다. 것을 하는 것을 하는 것을 수 있다. 것을 하는 것을 수 있다. 것을 하는 것을 하는 것을 수 있다. 것을 것을 수 있다. 것을 것을 수 있다. 것을 것을 것을 수 있다. 것을 것을 수 있다. 것을 것을 수 있다. 것을 것을 것을 수 있다. 것을 것을 것을 것을 것을 수 있다. 것을 것을 것을 수 있다. 것을 것을 것을 것을 것을 것을 수 있다. 것을 |           |                            |

| Month      | No.of    | ACADEMIC ORGANISER- MANAGEMENT ACCOU                          |               | ji                    |
|------------|----------|---|---------------|-----------------------|
| wonul      | teaching | Name of the Topic   | No.of classes | Review                |
|            | days     |   | required      | HOD                   |
| June       | 17       | Unit-I  |               | Principal             |
|            |          | Introduction-Definition and scope ,objectives,                | 2             |                       |
|            |          | advantages and disadvantages of MA                            | 2             |                       |
|            |          | Management Accounting Vs. Financial Accounting and            | 2             |                       |
|            |          | Cost Accounting   | 2             |                       |
|            |          | Installation of management accounting system                  |               |                       |
|            |          | Role of Management Accountant-Controller Functions-           | 1             |                       |
|            |          | Management Information System                                 | 1             |                       |
|            |          | Unit-II Financial Statement Analysis:                         | 4             |                       |
|            |          | Meaning, advantages, limitations                              | 1             |                       |
|            |          | Types of financial statements Analysis                        |               |                       |
|            |          | Methods of financial statement analysis- Problems             | 3             |                       |
|            |          | succession of the analysis - 1 toblems                        | 3             |                       |
| July       | 17       | Methods of financial statement analysis- Problems             | 10            |                       |
| 1          |          | Lab Work  | 4             |                       |
|            |          | Unit-III Ratio Analysis:                                      | T             |                       |
|            |          | Meaning of Ratio Analysis, Advantages and limitations         | 1             |                       |
|            |          | Classification of Ratios,                                     | 2             |                       |
|            |          | 5.  | 2             |                       |
|            |          |   |               |                       |
| Aug        | 18       | Computation and interpretation of different                   | 18            |                       |
|            |          | ratios:Liquidity, profitability, turnover and solvency ratios | 10            |                       |
|            |          | Problems  |               |                       |
| Com        | 12.1     |   |               |                       |
| Sep        | 12+1     | Lab Work  | 2             |                       |
|            |          | Unit-IV Funds Flow Analysis                                   |               |                       |
|            |          | Funds Flow Statement-meaning, advantages, limitations         | 2             |                       |
|            |          | and concept of FFS  |               |                       |
|            |          | Funds Flow Statement problems                                 | 9             |                       |
| 1.1        |          |   |               |                       |
| Oct        | 6        | Funds Flow Statement problems                                 |               |                       |
|            |          | Proteins  | 6             |                       |
| Nov        | 20       | Lab Work  | 2             |                       |
|            |          | Cash Flow Analysis- meaning, concept of                       | 1             |                       |
|            |          | CFS, differences between FFS and CFS                          | 1             |                       |
|            |          | Cash flow statement problems                                  | 15            |                       |
|            |          | Lab work  | 1             |                       |
| Dec        | 17+1     | Unit –VCapital Budgeting                                      | -             |                       |
|            |          | Fundamentals and techniques of Capital Budgeting              |               |                       |
|            |          | Problems  | 14            |                       |
|            |          | Revision  | 4             | 1 a<br>2 <u>2</u> 4 1 |
| an<br>OTAI |          | Revision  | 11            |                       |
| AVIAL      | 120      |   |               |                       |

| ACADEMIC ORGANISER- | MANAGEMENT | <b>ACCOUNTING &amp;</b> | <b>CONTROL 2016-17</b> |
|---------------------|------------|-------------------------|------------------------|

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| Month | No.of            | CMIC ORGANISER- MANAGEMENT ACCOUNTING           Name of the Topic  | No.of classes | Review           |
|-------|------------------|--|---------------|------------------|
|       | teaching<br>days |  | required      | HOD<br>Principal |
| June  | 17               | Unit-I   |               |                  |
|       |                  | Introduction-Definition and scope ,objectives,                     | 2             |                  |
|       |                  | advantages and disadvantages of MA                                 | 2             |                  |
|       |                  | Management Accounting Vs. Financial Accounting and Cost Accounting | 2             |                  |
|       |                  | Installation of management accounting system                       | 1             |                  |
|       |                  | Role of Management Accountant-Controller Functions-                | 1             |                  |
|       |                  | Management Information System                                      | 4             |                  |
|       |                  | Unit-II Financial Statement Analysis:                              |               |                  |
|       |                  | Meaning, advantages, limitations                                   | 1             |                  |
|       |                  | Types of financial statements Analysis                             | 1             |                  |
|       |                  | Methods of financial statement analysis- Problems                  | 3             |                  |
| July  | 17               | Methods of financial statement analysis- Problems                  | 10            |                  |
| 1     |                  | Lab Work   | 4             |                  |
|       |                  | Unit-III Ratio Analysis:   |               |                  |
|       |                  | Meaning of Ratio Analysis, Advantages and limitations              | 1             |                  |
|       |                  | Classification of Ratios   | 2             |                  |
| Aug   | 18               | Computation and interpretation of different                        |               |                  |
|       |                  | ratios:Liquidity,profitability,turnover and solvency ratios        |               |                  |
|       |                  | Problems   | 18            |                  |
| Sep   | 12+1             | Lab Work   | 2             |                  |
|       |                  | Unit-IV Funds Flow Analysis  |               |                  |
|       |                  | Funds Flow Statement-meaning,advantages, limitations               | 2             |                  |
|       |                  | and concept of FFS   |               |                  |
|       |                  | Funds Flow Statement problems                                      | 9             |                  |
| Oct   | 6                | Funds Flow Statement problems                                      | 6             |                  |
| Nov   | 20               | Lab Work   | 2             |                  |
|       |                  | Cash Flow Analysis- meaning, concept of                            | 1             |                  |
|       |                  | CFS, differences between FFS and CFS                               | 1             |                  |
|       |                  | Cash flow statement problems                                       | 15            |                  |
|       |                  | Lab work   | 1             |                  |
| Dec   | 17+1             | Unit –V Budgets and Budgetary control                              |               |                  |
|       |                  | Meaning-Organisation-Objectives                                    | 2             |                  |
|       |                  | Advantages & limitations   | 1             |                  |
|       |                  | Classification of budgets  | 1             |                  |
| 1     | 11               | Problems   | 14            |                  |
| Jan   | 11               | Revision   | 11            |                  |
| TOTAL | 120              |  | 120           |                  |

|                 |       | DEPARTMENT OF COMMERCE  |         |
|-----------------|-------|---|---------|
|                 |       | ORGANIZER FOR THE ACADEMIC YEAR 2016-17 (MO   | NTHWISE |
|                 |       | B.Com III YEAR-COST ACCOUNTING  |         |
|                 |       |   | Numbe   |
| Year &<br>Month |       |   | 0       |
| NOTILIT         | Days  | Topic   | Classe  |
|                 |       |   |         |
|                 |       | Definitions, features, objectives   |         |
|                 |       | Functions, Scope  | + +     |
|                 |       | Advantages and limitations  |         |
|                 |       | Relationship b/w Cost & Financial Account   |         |
| June            | 17    | Methods and Techniques  |         |
|                 |       | Installation of Costing system  |         |
|                 |       | Cost concepts,Cost classification,preparation of cost sheet                             |         |
| •               |       | Unit II   |         |
|                 |       | MATERIAL COST   |         |
|                 |       | Direct and Indirect material cost inventory control, stock levels.                      | 4       |
|                 |       | Total   | 17      |
|                 |       | EOQ and ABC analysis  | 2       |
|                 |       | Pricing issue of materials  | 5       |
| 1               |       | Other problems  | 3       |
| *               |       | LABOUR COST   |         |
| July            | 17    | Direct and Indirect labour cost, Time keeping, time booking methods                     | 2       |
|                 |       | Methods of payment of wages   |         |
|                 |       | Price rate, time rate, incentive plans  | 5       |
|                 |       | Differentails   |         |
|                 |       | Total<br>Control to how to a total  | 17      |
|                 |       | Contd.Labout cost statements  | 2       |
|                 |       | (labour turnover also)<br>OVERHEADS   |         |
| Aug             | 18    | Features & Classification   |         |
| Aug             | 10    |   | 2       |
|                 |       | Methods of allocation and apportionment of overheads(problems)<br>Unit III Unit costing | 8       |
|                 |       | total   | 6       |
|                 | 11    | METHODS OF COSTING  | 18      |
|                 |       | Single/output costing - Proforma & problems   |         |
| Sep             | 12    | Job & Contract Costing  | 4       |
|                 | 64    | TOTAL   | 8<br>12 |
|                 | -07.  | Contract costing  |         |
| (t              |       | Process costing   | 2       |
|                 |       | Process costing   | 8       |
| Mari            |       | Operating Costing   | 8       |
| Nov             | 20    | Reconciliation of Cost and Financial Accounts   | 4       |
|                 | 90    | TOTAL   | 20      |
|                 |       | Reconciliation of Cost and Financial Accounts   | 20      |
|                 |       | Unit IV   | 3       |
|                 | h     | Marginal Costing  |         |
| Doc             | 17    | Marginal Costing & absorption costing differences.                                      | 1       |
| Dec             |       | Applications of marginal costing.problems   | 10      |
|                 | Ľ     | Unit V  |         |
|                 |       | Standard Costing  | 3       |
|                 | 107   | Total   | 3<br>17 |
| an              |       | Standard Costing  | - 17    |
|                 | I     | Revision  | 2       |
|                 | 4401- | Total   | 2       |

|         |       | DEPARTMENT OF COM  | MERCE     |
|---------|-------|--|-----------|
|         |       | ORGANIZER FOR THE ACADEMIC YEAR 201  | 6-17 (MON |
|         | 1     | B.Com III YEAR-COST & MANAGEMI   |           |
| Year &  | No of |  | Numbe     |
| Month   | Days  | Торіс  | Classe    |
|         |       | Unit I   |           |
|         |       | COST ACCOUNTING  |           |
|         |       | Definitions, features, objectives  | 1         |
|         |       | Functions, Scope   |           |
|         |       | Advantages and limitations   |           |
| June 17 |       | MANAGEMENT ACCOUNTING  |           |
|         | 17    | Definitions, features, objectives  | 2         |
|         |       | Functions, Scope   |           |
|         |       | Advantages and limitations   |           |
|         |       | Relationship b/w Cost management & Financial Management                    | 2         |
|         |       | Cost concepts, Cost classification, preparation of cost sheet              | 2         |
|         |       | Unit II  |           |
|         |       | MATERIAL COST  |           |
|         |       | Direct and Indirect material cost inventory control, stock levels and EOQ, | 4         |
|         |       | ABC analysis   | 1         |
|         |       |  | 17        |
|         |       | Pricing issue of materials   | 7         |
|         |       | Other problems   | 4         |
|         |       | LABOUR COST  |           |
|         |       | Direct and Indirect labour cost, Time keeping, time booking methods        | 3         |
| July    | 47    | Methods of payment of wages  | 3         |
| July    | 17    | Price rate, time rate, incentive plans                                     |           |
|         |       | Differentails  |           |

| Year &<br>Month | No of<br>Days |   | Numbe   |
|-----------------|---------------|---|---------|
| monun           | Days          | Topic   | Classes |
|                 |               | Contd.Labout cost statements  | 5       |
|                 |               | (labour turnover also)  |         |
| Aug             | 18            | OVERHEADS   |         |
| , lug           |               | Features & Classification   | 3       |
|                 |               | Methods of allocation and apportionment of overheads(problems)                      | 8       |
|                 | Fr            | Unit III-METHODS OF COSTING -UNIT COSTING   | 2       |
|                 | 52            |   | 18      |
| 0               | 10            | Single/output costing - Proforma & problems   | .8      |
| Sep             | 12            | Job & Contract Costing  | 4       |
|                 | (64           |   | 12      |
| Oct             | 6 170         | Contract costing  | 6       |
|                 |               | Process costing   | 12      |
| Nov             | 20            | Unit IV   |         |
|                 | 20            | COSTING TECHNIQUES FOR DECISION MAKING:   |         |
|                 | (90           | Marginal Costing & absorption costing differences, applications of marginal costing | 8       |
|                 |               |   | 20      |
| Dec             | 17            | Problems  | 8       |
|                 | T107          | Budgetory control - meaning, importance, types of budgets, Budget problems          | 9       |
| Jan             | 11            |   | 17      |
|                 | 118           | Standard Costing  | 11      |
|                 | 118           | Total   | 118     |

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#### ACADEMIC ORGANISER – AUDITING FOR 2016-17 B.COM III (REG & COMP) 4 Hours PER WEEK

| Month        | Scheduled hours | Topic to be covered   | No.<br>of | Review of<br>HOD/ |
|--------------|-----------------|---|-----------|-------------------|
|              |                 |   | class     | Principal         |
|              |                 | <u>Unit-I</u>   |           |                   |
|              |                 | Introduction to auditing: Meaning, definition,  | 2         |                   |
|              |                 | Objectives, Importance, Merits and Demerits, Book   | 4         |                   |
| June         | 14              | keeping, Accounting and Auditing, Types of Audit based on ownership,  | 1         |                   |
|              |                 | Based on Time, Based on objective   | 2         |                   |
|              |                 | Unit-II   | -         |                   |
|              |                 | Planning of audit and control: Engagement   |           |                   |
|              |                 | Letters, audit programme  | 5         |                   |
|              |                 | Audit Programme, Audit Note Book, Audit Working   | 8         |                   |
| July         | 14              | Papers, Audit Marking,  |           |                   |
|              |                 | Internal Check and Internal Audit Internal Control,   | 4         |                   |
|              |                 | Accounting Controls   | 2         |                   |
|              |                 | Sampling in audit   | 2         |                   |
| August       | 15              | Qualifications and disqualifications, qualities,  | 3         |                   |
|              |                 | Appointment and reappointment,  | 4         |                   |
|              |                 | Remuneration and removals,  | 2         |                   |
|              |                 | Rights and duties   | 4         |                   |
|              |                 | Liabilities of auditors   | 6         |                   |
| Contorralion | 0               | Unit-III  |           |                   |
| September    | 9               | Vouching and Audit of Financial Statement:  | ~         |                   |
|              |                 | Vouching: Meaning – Vouching of cash transaction  | 3         |                   |
| October      | 5               | Vouching of trading transaction<br>Verification and valuation of assets and liabilities   | 23        |                   |
| Octobel      | 5               | venication and valuation of assets and habilities   | 3         |                   |
|              |                 | Meaning and differences between vouching, verifications and valuation   | 2         |                   |
| November     | 16              | Audit of Financial Statements, Receipts, Payments,<br>Sales, purchases, Fixed Assets, Investments,<br>Personal Ledgers, Inventories, capital and<br>Reserves, | 7         |                   |
|              |                 | Difference between vouching, verification and valuation.  | 1         |                   |
|              |                 | Investigation meaning-distinction between auditing<br>and investigation, Types of investigation   | 6         |                   |
|              |                 | Unit-IV<br>Audit of institutions, partnership firms,  | 5         |                   |
| December     | 14              | manufacturing and other companies, non-trading concerns   |           |                   |
|              |                 | Audit report, contents, preparation and types<br>Unit-V   | 5         |                   |
|              |                 | Business correspondence and report writing<br>Basic principles, Business letters  | 4         |                   |
|              |                 | Business Reports - Structure, Preparation of  | 6         |                   |
| January      | 9               | routine and   |           |                   |
|              |                 | special reports   | 3         |                   |
|              | 96              | Total   | 96        |                   |

#### ELECTIVE –III: ACCOUNTANCY-I Paper –I; Advanced Corporate Accounting Advance Academic Organiser for the year 2016-2017

| Month  | No<br>of   | Topics  | Required<br>Hrs<br>Theory | Lab<br>Hrs | Review<br>HOD/PRINCIPAL |
|--------|------------|---|---------------------------|------------|-------------------------|
| luna   | days<br>17 | Unit IV: Human resource Accounting: Definition,             | meery                     |            |                         |
| June   | 1/         | objectives, approaches, assumptions, advantages,            |                           |            |                         |
| $\cup$ |            | limitations of HRA, HRA in India. Historical cost           |                           |            |                         |
|        |            | accounting, Replacement cost method, Opportunity Cost       |                           |            |                         |
|        |            | method(Theory only)   | 14                        |            |                         |
|        |            | Social Responsibility Accounting: Meaning , Nature of       |                           |            |                         |
|        |            | social responsibility, objectives,                          | 3                         |            |                         |
| July   | 17         | Social Responsibility Accounting: scope of social           |                           |            |                         |
| July   | 17         | responsibility, Need for social accounting, Indicators of   |                           |            |                         |
|        |            | social performance, and Measurement of social cost          | 9                         |            |                         |
|        |            | benefit.(Theory only)                                       |                           |            |                         |
|        |            | Unit V: Liquidation of companies: Meaning, methods of       |                           |            |                         |
|        |            | winding up, scope, contributories, order of payments,       |                           |            |                         |
| $\sim$ |            | preferential payments, Statement of affairs and             |                           |            |                         |
|        |            | deficiency/surplus account, liquidators remuneration,       | 8                         |            |                         |
| Aug    | 18         | Liquidators final statement of account, receiver for        |                           |            |                         |
| Aug    | 10         | debenture holders, list B contributories, calls on          |                           |            |                         |
|        |            | contributories( including problems)                         | 12                        | 2          |                         |
|        |            | Unit I: Accounts of Holding companies:                      |                           |            |                         |
| $\sim$ |            | Nature of holding companies- legal requirements for a       |                           |            |                         |
|        |            | holding company, provisions of AS 21, cancellation of       |                           |            |                         |
|        |            | investment account, minority interest, cost of acquiring    |                           |            |                         |
|        |            | control or goodwill/ capital reserve                        | 4                         |            |                         |
| Sept   | 12+1       | Preparation of Consolidated Balance sheet including         | 11                        | 2          |                         |
| ocpt   |            | preference share capital and debentures in subsidiary       |                           |            |                         |
|        |            |   |                           |            |                         |
|        |            |   |                           |            |                         |
|        |            |   |                           |            |                         |
| Oct    | 6          | Unit III : Lease accounting: Meaning-steps to be            |                           |            |                         |
| 0      |            | followed by lessee and lessor, types of leases, provisions  |                           |            |                         |
|        |            | of Indian Accounting Standard 19, advantages and            | 6                         |            |                         |
|        |            | disadvantages, Financial lease, features.                   | 6                         |            |                         |
| Nov    | 20         | Financial lease -methods of computing lease                 |                           |            |                         |
|        |            | rentals. Journal entries and ledgers in books of lessee and | 10                        | 2          |                         |
|        |            | lessor, Operating lease, Lease evaluation.                  | 18                        | 2          |                         |
| Dec    | 17+1       |   | 5                         |            |                         |
|        |            | Unit II Accounts of Electricity Companies ( Double-         |                           |            |                         |
|        |            | account System) meaning of double -account system,          |                           |            |                         |
|        |            | features, difference with single account system. Revenue    |                           |            |                         |
|        |            | account, Net revenue account, Receipts and                  |                           |            |                         |
|        |            | expenditure on capital account) and General balance         |                           |            |                         |
|        |            | sheet. Calculation of Capital base, reasonable return,      |                           | 2          |                         |
|        |            | Disposal of Surplus. Problems                               | 11                        | 2          |                         |
| Jan    | 11         | Calculation of Capital base, reasonable return , Disposal   | 10                        | 1          |                         |
|        |            | of Surplus, replacement of Asset, probiems                  |                           |            |                         |
|        | 120        | Total   | 111                       | 9          |                         |



Bhavan's Vivekananda College of Science, Humanities & Commerce Sainikpuri, Secunderabad – 94 Autonomous college – Affiliated to Osmania University Accredited with 'A' Grade by NAAC

Business Law B.Com (Hons) III Year Organizer for the year 2016-17

| SINo | Month<br>&Days | Торіс   | Classes | Remarks |
|------|----------------|---|---------|---------|
| 1    | June<br>14+1   | Unit I Indian Contract Act, 1872, Objects, Sources of Law | 1       |         |
| į,   |                | Essential Elements of Valid Contract, Classification      | 1       |         |
|      |                | Offer and Acceptance                                      | 4       |         |
|      |                | Capacity of Parties, Consideration, Free Consent          | 9       |         |
| 2    | July           | Lawful Object   | 2       |         |
|      | 14+1           | Lab Work  | 1       |         |
|      |                | Unit II Wager/Contingent Contracts                        | 1       |         |
|      |                | Public Policy, Agreements opposed to public policy        | 2       |         |
|      |                | Performance of Contract                                   | 2       |         |
|      |                | Breach of Contract, Discharge of Contract                 | 4       |         |
|      |                | Remedies for Breach of Contract                           | 4       |         |
| 3    | Aug            | Unit III Contract of Indemnity and Guarantee              | 4       |         |
|      | 15             | Bailment  | 3       |         |
|      |                | Contract of Agency  | 8       |         |
| 4    | Sept           | Sale and Agreement to sell, Conditions and                | 3       |         |
|      | 9              | Warranties ,Caveat Emptor                                 | 1       |         |
|      |                | Information Technology Act, 2006                          | 4       |         |
|      |                | Lab Work  | 1       |         |
| 5    | Oct<br>4       | Unit IV Essential Commodities Act, 1955                   | 4       |         |
| 6    | Nov            | Consumer Protection Act, 1986                             | 8       |         |
|      | 16             | Lab Work  | 2       |         |
|      |                | Unit V Introduction to Companies Act, 1956                | 6       |         |
| 7    | Dec            | Doctrine of Indoor Management, Constructive Notice        | 3       |         |
|      | 14             | Directors   | 6       |         |
|      |                | Meetings and Resolutions                                  | 5       |         |
| 8    | Jan            | Prevention of Oppression and Mismanagement                | 2       |         |
|      | 8              | Winding Up  | 5       |         |
|      |                | Lab Work  | 1       |         |
|      |                | Total   | 96      |         |

#### ACADEMIC ORGANISER FOR BUSINESS ENVIRONMENT AND INTERNATIONAL E B.COM (HONS) III yr (2016-17) ( 4 classes per week)

| Month    | No. of<br>Teaching | Name of the Topic                               | No. of classes | Re    |
|----------|--------------------|---|----------------|-------|
|          | days               |   |                | 1     |
| June     | 14                 | UNIT - I  |                |       |
| Julie    | 14                 | Business environment-macro dimensions of        |                | 14    |
|          |                    | business environment- economic                  |                | cla   |
|          |                    |   |                | 6     |
|          |                    | Political, Social, technological, legal,        | 4              |       |
|          |                    | ecological, cultural, demographic-changes and   | 3<br>2<br>2    | w     |
|          |                    | its impact on business-Indian perspective-      | 2              | w.    |
|          |                    | global perspective                              | 2              | ver   |
|          |                    | <u>UNIT –II</u>                                 |                | 5.9   |
|          |                    | Concepts of Economic Growth & Development       | 3              | 1 0   |
| July     | 14                 | Factors influencing growth and development      | 2              | 1     |
|          | 000000             | Development theories-Balanced Growth            | 2              | 1 1   |
|          |                    | theory  | -              | 10    |
|          | 10                 | Unbalanced Growth Theory                        | 1              |       |
|          |                    | Stages of economic development                  | 2              | NU    |
|          |                    | Meaning, types of plans                         | 2              | 1     |
|          |                    | Planning Commission and National                | 2              |       |
|          |                    | Development Council                             | 2              | N     |
|          |                    |   | 2              | your  |
|          |                    | India's five year planning – Objectives and     |                | 1 Tor |
|          |                    | achievements.                                   | 2              |       |
|          |                    | Niti Ayog                                       | 1              | -     |
| August   | 15                 | <u>UNIT – III</u>                               |                |       |
|          |                    | New Economic policy                             | 2              | 1     |
|          |                    | Economic Reforms                                | 3              | do    |
|          |                    | New Industrial policy                           | 3<br>2<br>2    | la    |
|          |                    | MRTP Act  | 2              |       |
|          |                    | Competition Law                                 | 1              | co    |
|          |                    | Fiscal policy-Objectives and limitations        | 2              | 100   |
|          |                    | Union Budget-Structure and importance of        | 2              | Ne    |
|          |                    |   | 2              | N     |
|          |                    | Union budget                                    | 2              | in    |
| <u> </u> |                    | Monetary policy                                 | 1              |       |
| Sept     | 09                 | Monetary policy                                 | 2              |       |
|          |                    | Deficit financing                               | 1              | 0     |
|          |                    | EXIM policy                                     | 2              | 1.000 |
|          |                    | FEMA  | 2              | tha   |
|          |                    | Meaning-Concepts of LPG                         | 1              | laj   |
|          |                    | Public Sector enterprises and reforms in public |                | em    |
|          |                    | sector  | 1              | 5     |
| Oct      | 04                 | Public Sector enterprises and reforms in public |                | ,     |
|          |                    | sector  | 1              |       |
|          |                    |   |                |       |
|          |                    | Disinvestment policy                            | 1              |       |
| May      | 10                 | Cottage and small scale industries-KVIC         | 2              |       |
| Nov      | 16                 | <u>UNIT – IV</u>                                |                |       |
|          |                    | Meaning and importance of International         |                |       |
|          |                    | Business (IB)                                   | 2              |       |
|          |                    | Approaches to IB-factors affecting IB           | 2              |       |
|          |                    | Theories of IB-Adam Smith's theory of           |                |       |
|          |                    | Absolute advantage- Ricardo's theory of         |                |       |
|          |                    | Comparative cost advantage- Hecksher Ohlin's    |                |       |
|          |                    | theory of Factor endowments                     | 0              |       |
|          | 2                  | Leontief Paradox-Vernon's International         | 8              |       |
|          |                    | Leoniel Faladox-Vemon's international           | 1              |       |

|     |    | Product Life Cycle Theory- Porter's Theory of<br>National Competitive advantage  | 4 | <u></u> 川H, |
|-----|----|--|---|-------------|
| Dec | 14 | Reasons for Govt intervention-Forms of Trade<br>control-Tariff and non-tariff barriers-GATT<br>Objectives of GATT- Dunkel's proposal     |   |             |
|     |    | Uruguay round-TRIMS, TRIPS<br>WTO-Organization, structure-functions-dispute<br>settlement mechanism-Dumping- India and                   | 3 |             |
|     |    | WTO.<br><u>UNIT V</u>  | 3 |             |
|     |    | Different modes of entry-Exporting-Foreign<br>production- Licensing, Franchising, Contract<br>manufacturing, Assembly-Local production-  |   |             |
|     |    | Ownership strategies- Alliances, joint ventures<br>Balance of trade and Balance of payments-<br>meaning-differences between BOT and BOP- | 3 |             |
|     |    | components of Balance of payments-<br>Disequilibrium in Balance of payments-   | 1 |             |
|     |    | Methods of correction of Disequilibrium  | 4 |             |
| Jan | 08 | Foreign exchange-Convertibility of Indian<br>Rupee and its implications  | 2 |             |
|     |    | Foreign institutional investors (FII)<br>Foreign Direct Investment(FDI)-costs and  |   |             |
|     |    | benefits of FDI<br>Revision  | 2 |             |

#### Bharatiya Vidya Bhavan A

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Bhavan's Vivekananda College of Science, Humanities and Com (Accredited with 'A' grade by NAAC) Academic organizer for 2016-17 for Human Resource Manage

HRM.

#### B.Com III Year (HONS)

| Month | No of<br>Days | Topic to be covered  | No of<br>hours | C  |
|-------|---------------|--|----------------|----|
| June  | 15            | Unit-I Introduction<br>Meaning, definition, objectives, functions of HRM   | 4              |    |
|       |               | Structure of HR department and its relationship with other<br>departments- Qualifications and qualities of HR Managers -<br>Careers in HRM |                |    |
|       |               | HRP- Meaning – Benefits  | 2              | 10 |
|       |               | Factors affecting Human Resource Plan Internal and External factors Process of HRP.  | 4              | J  |
|       |               | Job Design   |                | C  |
|       |               | Job Analysis – Process of Job Analysis   |                | 0  |
| 6     |               | Job Description – Job specification  | 5              | +  |
| 6     |               | Job rotation - Job enlargement - Job enrichment  |                | 1  |
|       |               | Practical work:  |                | 0  |
|       |               | <ol> <li>Preparation of organizational chart for HR dept</li> </ol>  |                | -  |
| July  | 15            | 2.Preparation of Job Analysis form   | 1              |    |
|       |               | Unit II Recruitment, Selection, Placement and Induction  |                |    |
|       |               | Recruitment - Meaning - Objectives - Sources of recruitment -  |                | 1  |
|       |               | internal and External  |                |    |
|       |               | Selection - Meaning - procedure - tests - Types of tests -   | <br>           | 0  |
|       |               | Interview – Types of Interview –   | 8              | 1  |
|       |               | Steps involved in interview process - Qualities of successful  |                |    |
|       |               | interviewer - Medical Examination - Reference checks   | 2              | 1  |
|       |               | Placement  | 2              |    |
|       |               | Induction – Importance of proper induction   | 2              |    |
|       |               | Practical work: Preparation of performance appraisal form  |                | -  |
| Aug   | 15            | Questionnaire for evaluating the effectiveness of training   | 1              | T  |
|       |               | programme  |                |    |
|       |               | UNIT-III HRD   | 2              | (  |
|       |               | HRD – Meaning – objectives   |                |    |
| 1     |               | Performance Appraisal – Meaning, purpose, Methods – process<br>– Problems of Performance Appraisal   | 6              |    |
|       |               | Training and Development – Need for training – objectives and  |                | 10 |
|       |               | benefits of training- stages in training process - training methods  | 6              | 1  |
|       |               | (On the job and Off the job) –   |                | 11 |
| Sept  | 9             | - stages in training process - training methods (On the job and Off  | 3              | 1  |
|       |               | the job) - Evaluation of training programmes - Difference  |                |    |
|       |               | between training and development   | 2              | 0  |
|       |               | Career planning - Counseling - Mentoring   |                |    |
|       |               | Practical Work:  | 4              |    |
|       |               | <ol> <li>Preparation of Model test paper</li> </ol>  |                |    |
|       |               | 2. Model interview   |                | -  |
|       |               | 3. Reference check letter  |                |    |
|       |               | 4. Induction Programme   |                | -  |
| Oct   | 4             | UNIT-IV Industrial Relations   | 4              |    |
|       |               | Industrial Relations:  |                |    |
|       |               | Meaning – importance – objectives of IR  |                |    |

| Nov | 16 | Factors affecting IR, HRM VS IR  | 3  |    |
|-----|----|--|----|----|
|     |    | Trade Unions   |    |    |
|     |    | Meaning, functions – Trade union Movement in India<br>Problems of Trade UnionsOutside political leadership                   |    | C  |
|     |    | Financial weakness Impact of globalization on Trade unions   | 7  | 11 |
|     |    | Measures to strengthen Trade union movement in India   | 1  |    |
|     |    | Grievance Management   | 1  | 10 |
|     |    | Meaning, characteristics, Causes of grievance  | 3  | u  |
|     |    | Need for grievance procedure   | 3  |    |
| Dec | 14 | Discipline   | 2  |    |
|     |    | Meaning, objectives, red hot stove rule  |    |    |
|     |    | Collective Bargaining and Workers participation in   |    | C  |
|     |    | management   | 1  | G  |
|     |    | Practicals<br>Units V Commentation M   |    | Cu |
|     |    | Unit: V Compensation Management:   | 1  | 2  |
|     |    | Job evaluation – concept – methods – advantages and problems<br>Employee remuneration – Wage concepts – Wage differentials – | 6  | í. |
|     |    | Wage differentials –   | 3  | 10 |
| Jan | 8  | Wage theories – Reinforcement and  | 2  | -  |
|     |    | expectancy theory - Equity theory - Factors affecting wage/salary  | 2  |    |
|     |    | levels, Wage fixation in India, Fringe benefits  | 2  | 10 |
|     |    | Practical Work: A case study on wage fixation procedure in any   |    |    |
|     |    | commercial organization  | 2  |    |
| Te  | 96 |  | 96 |    |

|       |                    | (16-17) No. of classes per week-5  | No. Of classes          | Т |
|-------|--------------------|--|-------------------------|---|
| lonth | No. Of<br>teaching | Name of the topic  | No. Of classes required |   |
| UNE   | days<br>17         | UNIT-I. Objectives of FM.  | 1                       | T |
| UNE   | 17                 | Scope and functions of FM  | 1                       |   |
|       |                    | Profit maximisationVs. Wealth maximization   | 2                       |   |
|       |                    | Concept of risk and return   | 1                       |   |
|       |                    | Liquidity VS Profitability   | 1                       |   |
|       |                    | Portfolio Management   | 1                       |   |
|       |                    | -Time value of money   | 2                       | 1 |
|       |                    | Future value of single and multiple cash flow  | 5                       |   |
|       |                    | Capital budgeting theory   | 3                       | + |
| JULY  | 17                 | Capital Budgeting-Evaluation Techniques  | 8                       |   |
|       |                    | UNIT-II Capital structure theories   | 5                       |   |
|       |                    | Concept & significance of Cost Of Capital  | 4                       |   |
| AUG   | 18                 | Problems on Cost of capital  | 5                       | 1 |
|       |                    | Financial Leverage   | 2                       |   |
|       |                    | Operating Leverage   | 2                       |   |
|       |                    | EBIT-EPS Analysis  | 2                       |   |
|       |                    | UNIT-III Working capital management (Theory)   | 4                       |   |
|       |                    | Working capital management (Problems)  | 3                       |   |
| SEPT  | 12+1               | Working capital management (Problems)  | 3                       |   |
|       |                    | Cash management, forecasting, budgeting  | 5                       |   |
|       |                    | Receivables Management   | 2                       |   |
|       |                    | Dividend Theories  | 3                       | _ |
| OCT   | 6                  | Investment – Types of Investment – Factors for<br>Investment – Process of Investment – Investment<br>Vs Speculation – Investment Vs Gambling | 6                       |   |
| NOV   | 20                 | Types of Risk (Systematic and Unsystematic)  | 3                       |   |
|       |                    | - Calculation of Risk  | 6                       |   |
|       |                    | and Return of Single Asset Exante and Expost   | 5                       |   |
|       |                    | Fundamental Analysis - Economy - Industry and  | 6                       |   |
|       |                    | Company Analysis.  |                         |   |
|       |                    | Technical Analysis – Relative Strength Index<br>(RSI) –  |                         |   |
| DEC   | 17+1               | Moving Averages – Charts and Bars –<br>Differences between Fundamental analysis and  | 4                       |   |
|       |                    |  |                         |   |
|       |                    | Technical Analysis.<br>Unit V: Portfolio Management – Meaning –  | 14                      |   |
|       |                    | Construction – Return of Portfolio – Risk of   |                         |   |
|       |                    | Portfolio – Markowitz Model.   |                         |   |
| JAN   | 11                 | Lab work   | 5                       | - |
|       |                    | Revision   | 6                       |   |
|       | 120                | TOTAL  | 120                     |   |

## ACADEMIC ORGANISER FOR FINANCIAL MANAGEME

#### BHAVAN'S VIVEKANADA COLLEGE OF SCIENCE, HUMANITIES AND COMMERCE Accredited with 'A' grade by NAAC Autonomous College, Affiliated to OSMANIA UNIVERSITY

#### ADVANCED ORGANISER- B.Com (Hons) III COST AND MANAGEMENT ACCOUNTING 2016-17

| M . 4 |                            | COST AND MANAGEMENT ACCOUNTING 2016-17   |   |               |
|-------|----------------------------|--|---|---------------|
| Month | No. of<br>teaching<br>days | Name of the Topic  | No. of<br>classes   | Review<br>HOD |
| June  | 16                         | Unit-I         Introduction of Cost Accounting, Limitations of Financial Accounting         Nature and scope of cost Accounting and Management Accounting – Cost         Accounting vs Management Accounting vs Financial Accounting – Advantages and         limitations of cost accounting –         installation of costing system – cost concepts –         classification of cost sheet.         Introduction-Definition and scope Management Accounting-objectives, advantages,         disadvantages         Employment of Management Accounting         Role of Management Accounting-Controller Functions-Installation of Management         Accounting Systems | required<br>2<br>2<br>2<br>2<br>2<br>1<br>1<br>2<br>1<br>1<br>1 | Principal     |
| July  | 21                         | Unit-II<br>: Elements of cost –<br>Material cost – Direct and in line to a single  | 1   |               |
|       |                            | Material cost - Direct and indirect material cost-<br>production - Pricing methods       Issue of materials of         Problems       Labor cost - Direct and - indirect labor cost -<br>Methods of payment of wages -   | 8   |               |
|       |                            | Incentive plans –<br>Problems<br><b>Over heads</b>   | 5   |               |
|       |                            | - Classification, allocation and apportionment of over heads<br>Problems   | 2   |               |
| Aug   | 19                         | Problems<br>Unit-III   | 4 2   |               |
| J.    |                            | Methods of costing: Single or output costing<br>Test<br>Job costing  | 1<br>5  |               |
|       |                            | Process Costing, Joint Products and By products  | 11  |               |
| Sep   | 12                         | Marginal Costing and Break Even Analysis   | 12  |               |
| Oct   | 4                          | Problems   | 4   |               |
| Nov   | 19                         | Unit-IV Financial Statement Analysis<br>Meaning, advantages, limitations, types of statements<br>Preparation and presentation of statements<br>Ratio Analysis Meaning, Classification, Problems on Ratio Analysis  | 1<br>9<br>9   |               |
| Dec   | 10                         | Unit-V<br>Funds Flow and Cash flow Statements  | 10  |               |
|       | 12                         |  |   |               |

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|          |       |  |        | 1   |  |
|----------|-------|--|--------|-----|--|
|          |       | Principles of Monogemel - CADEMI   | C ORG. | 4.7 |  |
| MONTH    | NO OF |  | NO OF  | -   |  |
|          | DAYS  | 6 - TOPIC TO BE COVERED  | DAYS   |     |  |
|          |       | UNIT-I: INTRODUCTION:  | 2      | 1   |  |
|          |       | Management: Introduction - Meaning - Features - Importance -   | 2      |     |  |
|          |       | Functions - Administration & Management -  | 2      | V   |  |
|          |       | Definition of Manager - Functions of Manager - Role of Manager   | 2      | C   |  |
| Mayambar | 13    |  |        |     |  |
| November | 1.5   | UNIT-II: MANAGEMENT THEORY:  | 4      |     |  |
|          |       | Management Theory: Introduction - Classification - Classical Theory<br>and Modern Management Theory - Frederick Winslow Taylor's | 4      | -   |  |
|          |       | RECEIPT SHORE SHOP IN THE RECEIPT  | 2      |     |  |
|          |       | Scientific Management  |        |     |  |
|          |       | Paulaian (Fatas Class)   | 1      |     |  |
|          |       | Revision (Extra Class)   | 3      |     |  |
|          |       | Principles of Scientific Management – Elements of Scientific   | -      |     |  |
|          |       | Management – Peter F. Ducker-Max Weber - George Elton Mayo -   | 4      | 6   |  |
|          |       | Henry Fayol - Principles of Management - Functions of Management   | 4      | 6   |  |
| December | 14    | UNIT-III: PLANNING:  |        |     |  |
|          |       | Planning: Definition - Characteristics - Objectives - Importance -   | 2      |     |  |
|          |       | Advantages - Steps / Process - Essentials - Limitations - Methods  | 4      |     |  |
|          |       | (Policy, Procedures, Methods and Rules).   |        |     |  |
|          |       | Revision (Extra Class)   | 1      |     |  |
|          |       | UNIT-IV: COMMUNICATION, MOTIVATION, LEADERSHIP:  |        |     |  |
|          |       | Communication: Definition- Features  | 2      | 1   |  |
|          |       | Types - Process – Barriers   | 3      | c   |  |
| January  | 11    | Effective Communication  | 1      | 1   |  |
|          |       | Motivation: Meaning – Classification –   | 3      | 1   |  |
|          |       | Theories   | 1      |     |  |
|          |       | Motivation Techniques –  | 1      |     |  |
|          | 1     | Leadership: Definition - Qualities -   |        | CI  |  |
|          |       | Types - Theories   | 4      | 1   |  |
|          |       | AUTHORITY:   |        | 4   |  |
| February | 11    | Centralization: Introduction – Characteristics – Advantages and  | 2      | 1   |  |
|          |       | Limitations<br>De-Centralization: Introduction – Characteristics – Advantages and  | 1      | 8   |  |
|          |       | Disadvantages  | 2      |     |  |
|          |       | Authority: Introduction – Characteristics – Sources  | 3      |     |  |
|          |       | Delegation of Authority: Importance – Advantages – Problems  | 1      | Q   |  |
| March    | 3     | Revision   | 3      | 9   |  |
|          | 52    |  | 52     | Π   |  |

foldes to be made.

|                                |               | Foreign Trate   | ACAE<br>B.COM ( |      |
|--------------------------------|---------------|---|-----------------|------|
| MONTH                          | NO OF<br>DAYS | TOPIC TO BE COVERED 6-17  | NO OF<br>DAYS   |      |
| November<br>K+K<br>16  12  1 k | 13            | UNIT-I: INTRODUCTION:<br>Foreign Trade: Meaning and Definition, Types, Documents<br>used, Commercial Invoice, Bills of Lading/ Airway Bill,<br>Marine Insurance Policy and Certificate, Bills of Exchange,<br>Consumer Invoice, Customs Invoice, Certificate of Origin,<br>Inspection Certificate, Packing List | 13              | T UN |
| December                       | 13            | UNIT-II: BALANCE OF TRADE AND BALANCE OF PAYMENTS:<br>Introduction, Meaning, Components of BOT & BOP,<br>Concept of Disequilibrium, Causes, Remedies for<br>Correcting Balance of Payments in International Trade<br>UNIT-III: INDIAN TRADE POLICY:   | 9               |      |
|                                |               | Importance and its Implementation, Exchange Control,<br>Objectives,   | 4               | R    |
|                                |               | Exchange Rate, Adjustments, Devaluation, Revaluation,<br>Depreciation of Currency.  | 5               | 1    |
| January                        | 11            | UNIT-IV: FOREIGN TRADE & ECONOMIC DEVELOPMENT:<br>Growth, Significance of Foreign Trade, Merits, Demerits,<br>Regional Economic Groupings,  | 6               | ę    |
|                                |               | SAARC, ASEAN, BRICS, Free Trade Area, Common Markets,<br>Economic Union, European Union.  | - 6             |      |
| February                       | 12            | UNIT-V: INTERNATIONAL ECONOMIC INSTITUTIONS:<br>IMF: Objectives, Functions, World Bank: Objectives,<br>Functions, Subsidiaries of World Bank, IMF Vs. IBRD.   | 6               |      |
| March                          | 3             | UNCTAD: Introduction, Aims, Features, WTO: Introduction,<br>Aims, Features, Agreements  | 3               |      |
|                                | 52            | TOTA  | L 52            | +    |

#### DEPARTMENT OF CO MANAGERIAL ECONOMICS BCOM II SE ACADEMIC ORGANISE

| MONTH  | TOPIC  | NO OF<br>DAYS      | 1               |
|--------|--|--------------------|-----------------|
| NOV 15 | UNIT-I: NATURE AND SCOPE OF<br>MANAGERIAL ECONOMICS:<br>Characteristics of managerial economics –<br>Nature and scope of managerial economics –<br>Importance of managerial economics –  |                    | 100             |
|        | Basic economic tools in managerial economics -<br>managerial economist role and responsibility.<br><b>UNIT-II: DEMAND FORECASTING:</b><br>Demand estimations for major consumer durables<br>and non-durable products –                             | 11<br>4            | y, e            |
| DEC 16 | Demand forecasting techniques.<br><b>UNIT-III: MARKET ANALYSIS:</b><br>Definition of market – Market structure (Perfect<br>competition, Imperfect competition) –<br>Price determination - Firms equilibrium in perfect<br>competition,<br>Monopoly | 7<br>2<br>4<br>3   | 10 5 %          |
| JAN 13 | monopolistic,<br>oligopoly,<br>duopoly<br><b>UNIT-IV: MACROECONOMICS FOR</b><br><b>MANAGERS:</b><br>National income – Concepts   | 4<br>3<br>2+2<br>2 | 1 2 2 2 4 2 2 C |

|               | 2 2 X   |                   |
|---------------|---|-------------------|
|               | C   | 8 - <sup>14</sup> |
| <b>FEB 14</b> | - Measurements of national income   | 4                 |
|               | <ul> <li>Business cycle: Nature, Phases, Causes –</li> <li>Inflation causes and control – Deflation and<br/>stagflation.</li> <li>UNIT-V: WELFARE ECONOMICS:</li> </ul> | 6                 |
|               | Introduction – General equilibrium of production<br>and exchange  | 4                 |
| MARCH<br>7    | <ul> <li>Utility possibility frontier</li> <li>Social welfare function</li> </ul>   | 5                 |
| <i>*</i>      | REVISION  | 2                 |
|               | TOTAL   | 65                |

#### PRINCIPLES OF MARKETING ACADAMIC ORGONISER MONTH WISE 2016-17 Sem - I .

| Month and | Торіс   | No of   |      |
|-----------|---|---------|------|
| classes   |   | classes |      |
| June -7   | UNIT-I: INTRODUCTION:<br>Meaning and Definition of Marketing – Scope – Evolution of Marketing Concept -<br>Production concept - Product concept - Marketing Myopia – Selling Concept -<br>Marketing Concept - Societal Marketing Concept - Objectives - Role of Marketing in<br>Economic Development –<br>Marketing Mix –<br>Direct Marketing - | 7       | 1 40 |
| July-14   | Direct Marketing - Online Marketing Challenges and Opportunities - Marketing of   | 3       | -    |
|           | Services.<br>UNIT-II: MARKETING ENVIRONMENT:<br>Micro Environment (Company – Suppliers –<br>Marketing Intermediaries – Customers<br>Competitors - Publics) –<br>Macro Environment<br>(Demographic<br>– Economic<br>– Natural<br>– Technological<br>– Political – Legal  |         | e r  |
|           | Consumer Protection Act 1986)   | 11      | l    |

|            | and Regulatory cultural - Social - International Marketing GATT & WTO.   |    |    |
|------------|--|----|----|
| August-12  | UNIT-III: MARKETING SEGMENTATION:<br>Concept of Target Market - Diffused Market - Concentrated Market - Clustered Market   | 11 |    |
|            | - Market Segmentation: Concept, Bases, consumer and business   |    |    |
|            | Benefits, Requirement for Effective Segmentation, Market Segmentation Analysis for Consumer and Services - Product Positioning: Concepts, Bases.   |    |    |
|            | UNIT-IV: CONSUMER BEHAVIOUR:<br>Consumer Behavior: Nature, Scope, Importance,  | 1  |    |
| September- |  |    | 1  |
| 14         | UNIT-IV: CONSUMER BEHAVIOUR:<br>Consumer Behavior: Nature, Scope, Importance,<br>Factors: Economic, psychological, Cultural, Social and Personal<br>- Steps in consumer Decision Process -Post Purchase Behavior - Cognitive Dissonance<br>-<br>Organizational Buyer - Industrial Markets –<br>Reseller Market - Government Market - Characteristics of Organizational Buyer -<br>Organizational Buying Process - Organizational Buyer Vs. Consumer Behavior.<br>UNIT-V: MARKET RESEARCH & ETHICAL DILEMMAS IN MARKETING:<br>Market Research: Meaning and Definition –<br>Marketing Research Process: Defining the Objectives of Research, Need, Designing the<br>Research Project,. | 11 | (, |
| October-5  | Defining the Objectives of Research, Need, Designing the Research Project,<br>Data collection process, malyzing data, presenting result<br>Scope of monuting etics, ethical issues Associated with moneding decisions  | 5  |    |
|            | Total  | 52 | 7  |

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### ACADEMIC ORGANISER-FINANCIAL ACCOUNTING

#### B.COM I YEAR( REG/COMP/HONS)-2016-17

| MONTH     | NO<br>OF<br>DAYS | TOPIC TO BE COVERED   | NO<br>OF<br>DAYS  | REVIEW |
|-----------|------------------|---|-------------------|--------|
| June      | 9                | <b>Unit-I: INTRODUCTION:</b> Meaning-definition-<br>advantages-disadvantages. Accounting concepts-<br>conventions   | 9                 |        |
| July      | 17               | Journal-ledger-trial balance.<br><b>UNIT-II: Subsidiary books :</b> Sales book –purchase<br>book-Returns book- problems<br>Cash book – simple and three column cash book-petty<br>cash book-petty cash book – problems. | 5<br>4<br>8       |        |
| August    | 15+1             | UNIT-III: Bank Reconciliation Statement-reasons<br>of difference - problems.<br>UNIT-IV: Rectification of Errors-meaning –types –<br>problems   | 10<br>6           |        |
| September | 15+2             | Rectification of Errors- problems<br>FINAL ACCOUNTS-Meaning-format-<br>adjustments-problems.<br>UNIT-V: Depreciation-causes-need-methods  | 3<br>2<br>10<br>2 |        |
| October   | 5+1              | UNIT-V: Depreciation- problems.<br>provisions and reserve (theory only)   | 6                 |        |
| 1         |                  | Total   | 65                |        |



#### DEPARTMENT OF COMMERCE BUSINESS ECONOMICS BCOM I SEMESTER (COMP/REG/HON) ACADEMIC ORGANISER -2016-17

| MONTH   |  | NO OF DAYS  |
|---------|--|-------------|
| JUNE 9  | UNIT-I: INTRODUCTION:  | INO OF DATE |
|         | Business Economics: Meaning - Nature -   |             |
|         | Characteristics - Importance and Role - Micro &  |             |
|         | Macro Economics - Scope - Objectives -   |             |
|         | Reading of graphs concept of slope   | 7           |
|         | Law of Diminishing marginal utility  | 2           |
|         |  | 2           |
| JULY 17 | Law of Equi-marginal utility.  | 2.11        |
| +1      | UNIT- II: MARKET - DEMAND  | 3 +1        |
| 1.      | ANALYSIS:  |             |
|         |  |             |
|         | Meaning – Function – Factors effecting demand<br>-Types of Demand - Demand Curve - Law of  |             |
|         | Demand.  | 14          |
|         | Elasticity of Demand: Concept - Types and  |             |
|         | measurement of Elasticity of Demand  |             |
|         | Factors influencing, electicity of Demand  |             |
|         | Factors influencing elasticity of demand -   |             |
| AUG 15  | Importance of Elasticity of Demand   |             |
| 10015   | UNIT III. CUDDI MANA   |             |
|         | UNIT-III: SUPPLY ANALYSIS:   | 12          |
|         | Supply Law of Supply - Factors influence of  |             |
|         | Supply - Market Equilibrium - Consumer   |             |
|         | Surplus - Theory of Consumer behavior - Utility  |             |
|         | and indifference Curve analysis.   |             |
|         | UNIT-IV: PRODUCTION ANALYSIS:  |             |
|         | Concept of Production - Total Production -   | 3           |
|         | Marginal Production - Average Production   | 5           |
| SEP 15  | Law of Variable Proportion - Law of Return to  |             |
| -11     | Scale - Is cost – Isoquants - Economies and  | 10          |
|         | Diseconomies of Scale.   |             |
|         | UNIT-V: COST FUNCTION ANALYSIS:  |             |
|         | Theory of Costs - Concepts of Cost - Short run   |             |
| .  •    | and Long run cost curves   |             |
|         |  | 5+1         |
|         | Traditional and Modern Approaches - Break  | -           |
| CT 5    | - The adding a phone and a pho | <b>`</b>    |
| 1 0     | Even Analysis , Rencion - 2  | 5           |

| Month | No. of<br>teachin<br>g days | Name of the Topic  | No. of<br>classes<br>required | Review<br>HOD<br>Principal |
|-------|-----------------------------|--|-------------------------------|----------------------------|
| June  | 7                           | UNIT-I: FUNDAMENTAL CONCEPT:   | required                      | Timeipai                   |
|       |                             | Concepts of Business, Trade, Industry & Commerce   | 2                             |                            |
|       |                             | Features and Classification of Trade - Aids to Trade-  | 3                             |                            |
|       |                             | Industry Classification.   | 2                             |                            |
| July  | 14                          | Relationship between Trade, Industry and Commerce -<br>Business Organization Concepts - Functions of Business.<br>UNIT -II: FORMS OF ORGANISATION:   | 5                             |                            |
|       |                             | Sole Proprietorship: Meaning - Features - Advantages -   | 2                             |                            |
|       |                             | Limitations. Partnership: Meaning - Characteristics -  | 1                             |                            |
|       |                             | Kinds of Partner - Registration of Partnership -   | 3                             |                            |
|       |                             | Partnership Deed - Rights & Obligations of Partner -<br>Limited Liability Partnership  | 3                             |                            |
| ug    | 12                          | Joint Hindu Family Business: Characteristics -<br>Advantages - Limitations<br>UNIT-III: JOINT STOCK COMPANY &<br>PROMOTION: (AS PER COMPANIES ACT 2013)  | 1                             |                            |
|       |                             | Joint Stock Company: Meaning - Characteristics -   | 2                             |                            |
|       |                             | Advantages - Kinds of Companies including One Person<br>Company - Difference between Private & Public<br>Companies.  | 3                             |                            |
|       |                             | Promotion of Joint Stock Company and Promotion<br>Procedure - Promoter - Characteristics –<br>Registration - Formation of communication  | 3                             |                            |
| Sep   | 12+2                        | Registration - Formation of company  | 3                             |                            |
| Sep   | 12+2                        | Capital Subscribers - Capital Subscription - Types of<br>Shares - Commencement of Business -<br>UNIT IV:: JOINT STOCK COMPANY<br>IMPORTANT DOCUMENTS:<br>Memorandum of Association & its Clauses | 3                             |                            |
|       |                             | Articles of Association & its Contents -   | 2                             |                            |
|       |                             |  | 2                             |                            |
|       |                             | Prospectus & its Contents - Statement in Lieu of<br>Prospectus- Organization Meaning - Principle of Internal   | 2                             |                            |
|       |                             | Organization - Types of Organization - Department<br>Organization - Functional Organization - Stable<br>Organization - Committee Organization - Distinct   | 3                             |                            |
|       |                             | Between Line and Staff Organization  | 2                             |                            |
| Oct   | 3+2                         | UNIT - V: BUSINESS AND SOCIETY   | 4                             |                            |
|       |                             | Concepts and Objectives - Professionalization –  | 1                             |                            |
|       |                             | Business ethics - Business and culture - Technological<br>development and social change –<br>Social responsibility of business - social audit.   | 2                             |                            |
|       |                             | lab work   | 2                             |                            |
| ΓΟΤΑΙ | 52                          |  | 52                            |                            |

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#### ACADEMIC ORGANISER-FINANCIAL ACCOUNTING-II

| MONTH  | NO<br>OF<br>DAYS | TOPIC TO BE COVERED   | NO<br>OF<br>DAYS | REVIEW |
|--------|------------------|---|------------------|--------|
| Nov 16 | 15               | Unit-II: Accounts From Incomplete Records-<br>Introduction, features ,ascertainment of profit,<br>Statement of affairs, conversion method<br>UNIT-III: Accounts of non-trading concern –features,<br>Receipts and Payment a/c   | 3<br>9<br>3      |        |
| Dec 16 | 16               | Income and expenditure a/c-problems<br>UNIT-IV: Partnership Accounts-1 Meaning-<br>Partnership deed-capital –fixed, fluctuating   | 3<br>10<br>6     |        |
| Jan 17 | 13+1             | Admission of a partner-Retirements and Death of partner   | 14               |        |
| Feb 17 | 14               | UNIT-V: Partnership Accounts–II<br>Dissolution of Partnership – Insolvency of a Partner<br>(excluding Insolvency of all partners) – Sale to a Company.<br>UNIT-I: Contemporary Issues In Accounting:<br>Human Resource Accounting – Social Responsibility<br>Accounting | 12<br>2          |        |
| Mar 17 | 5+1              | Environmental Accounting – Green Accounting - Forensic<br>Accounting – Inflation Accounting (Concepts only).  | 6                |        |
|        |                  | TOTAL   | 65               |        |

#### B.COM I YEAR( REG/COMP/HONS)-2016-17

197

#### ACADEMIC ORGANIZER for BANKING THEORY and PRACTICES B Com(Reg,Comp & Hons) IInd yr (SEM –III) 2016-17 (No. of classes per week:4)

| Month           | No.of<br>teachin | Name of the Topic  | No. of<br>classes | Review<br>HOD |
|-----------------|------------------|--|-------------------|---------------|
|                 | g days           |  | required          | Principal     |
| June            | 14               | UNIT-I: INTRODUCTION   |                   |               |
|                 |                  | Origin and Growth of Banking in India                        | 2                 |               |
|                 |                  | Unit Vs Branch Banking                                       | 2                 |               |
|                 |                  | Functions of Commercial Banks                                | 2                 |               |
|                 |                  | Nationalization of Commercial Banks in India -               | 3                 |               |
|                 |                  | Emerging Trends in Commercial Banking in India,              | 2                 |               |
|                 |                  | Priority sector lending- Innovations in banking.             | 3                 |               |
| July            | 14               | Ombudsman.   | 1                 |               |
|                 |                  | UNIT -II: RESERVE BANKOF INDIA                               |                   |               |
|                 |                  | RBI Constitution-Organizational Structure-Management         | 2                 |               |
|                 |                  | Objectives - Functions - Credit control measures.            | 4                 |               |
|                 |                  | UNIT-III: TYPES OF BANKS                                     | 0.00              |               |
| <u> </u>        |                  | Co-Operative Banks   | 3                 |               |
|                 |                  | Regional Rural Banks   | 3                 |               |
|                 |                  | National Bank for Agriculture and Rural Development (NABARD) | 1                 |               |
| Aug             | 12               | National Bank for Agriculture and Rural Development          | 1                 |               |
| U               | 1 940442         | (NABARD)   |                   |               |
|                 |                  | SIDBI as a Development Bank.                                 | 1                 |               |
|                 |                  | UNIT-IV: BANKER AND CUSTOMER                                 |                   |               |
|                 |                  | RELATIONSHIP   |                   |               |
|                 |                  | Definition of Banker and Customer - Relationship             |                   |               |
|                 |                  | Between Banker and Customer - KYC norms                      | 5                 |               |
|                 |                  | General and Special Features of Relationship                 |                   |               |
|                 |                  | Opening of Accounts - Special Types of Customers Like        |                   |               |
|                 |                  | Minor, Married Women, Partnership Firms, Companies,          |                   |               |
|                 |                  | Clubs and other Non-Trading Institutions.                    | 5                 |               |
|                 |                  |  |                   |               |
| Сер             | 12               | UNIT V: NEGOTIABLE INSTRUMENTS                               |                   |               |
| J <sup>ep</sup> |                  | Descriptions and their Special Features                      | 2                 |               |
|                 |                  | Duties and Responsibilities of Paying and Collecting         |                   |               |
|                 |                  | Banker - Circumstances under which a Banker can refuse       |                   |               |
|                 |                  | Payment of Cheques - Consequences of Wrongful                |                   |               |
|                 |                  | Dishonors.   | 4                 |               |
|                 |                  | Precautions to be taken while Advancing Loans Against        |                   |               |
|                 |                  | Securities – Goods - Documents of Title to Goods - Loans     |                   |               |
|                 |                  | against Real Estate -Insurance Policies - Against            |                   |               |
|                 |                  | Collateral Securities – Banking Receipts.                    | 4                 |               |
|                 |                  | Rule in Clayton's Case - Garnishee Order.                    | 1                 |               |
|                 |                  | Latest Trends in Deposit Mobilization.                       | 1                 |               |
|                 |                  | Eurost Hondo in Deposit moonization                          |                   |               |
| TOTAL           | 52               |  | 52                |               |

|       |               | nic Organizer for B.Com II Yr (Hons & Reg) for Entre   | preneuri                   | ia |
|-------|---------------|--|----------------------------|----|
|       | ED            | e project - financing (16-14)  | Review s                   | h  |
|       |               | TOPIC TO BE COVERED  |                            | Π  |
| MONTH | NO OF<br>DAYS |  | REVIEW                     |    |
| June  | 14            | Unit-I: INTRODUCTION<br>Entrepreneur: Evolution - Concept - Functions -<br>Characteristics –<br>Importance of Entrepreneur –Types of Entrepreneurs –<br>Entrepreneurship - Entrepreneurial Competencies –<br>Women Entrepreneurs in India – Opportunities &<br>Challenges –Remedies - Entrepreneurship today   | 5<br>3<br>3<br>3           |    |
| July  | 14            | <u>UNIT-II:</u> ENTREPRENEURIAL DEVELOPMENT<br>Entrepreneurial opportunities in India - Environment<br>Scanning- Idea Generation - Transformation of Ideas<br>into Opportunities - Idea & opportunity assessment -<br>Market assessment - Trend spotting - Creativity &<br>Innovation - Innovative process - Selection of the right<br>opportunity.<br><u>UNIT-V: ENTTREPRENEURAL DEVELOPMENT POLICIES<br/>AND PROGRAMMES:</u><br>Meaning-definition- Entrepreneurship Development<br>Programmes<br>Policies of the Government for EDP | 2<br>2<br>2<br>2<br>3<br>3 |    |

|        | 12 | Institutions for Entrepreneurship Development<br>Training (EDIs) in India: CED, MDI, 4-IED, NIESBUD,<br>EMC, STEPs, XISS, SIDO, SISIs   | 3   |
|--------|----|---|-----|
|        |    | Role of Consultancy Organizations: IDCs, TCOs – Role of Financial Institutions and Banks.   | 2   |
| August |    | UNIT-III: PROJECT: Project: Definition, characteristics,<br>Types of projects, steps in identification of projects<br>project life-cycle<br>Project management: meaning, scope & importance,<br>Role of project manager | 3 2 |
|        | 12 | UNIT IV : PROJECT FINANCING and MSME :  | 1   |
|        |    | Formulation of project financing  | 2   |
|        |    | Design - Planning and Appraisal   | 3 ] |
|        |    | Social Cost-Benefit Analysis  | 3   |
|        |    | Budget and Planning Financial Analysis & Project  | 2   |
| Sept   |    | Financing –<br>MSME – Government Policy and Support( new act of<br>MSME 2005)   | 2   |
| Total  | 52 |   |     |



Bhavan's Vivekananda College of Science, Humanities and Commerce (Accredited with 'A' grade by NAAC) <u>Academic organizer for 2016-17 for Human Resource Management</u> B.Com II Year (HONS)

#### Name of the Topic No of Total Working Month Classes Days **Unit-I Introduction** November 13 HRM : Meaning, Importance 1 Objectives, Evolution of HRM 1 Elton Mayo's Human Relation Theory 1 HRM in India: Introductions Human 1 Relations Movement Scope of HR in India Recent trends in HR in India 1 7 Call centers and BPOs 1 Unit II HRPlanning and Job Analysis 1 Introduction - Need for HRP 2 6 Process of HRP 3 HRP System - Responsibility of HRP December 13 Unit II 1 Job Analysis : Concept and meaning 1 Process of J Analysis 1 Job Descriptions 1 Job Specifications 2 6 Uses of Job Analysis Unit III Procurement of HR 1 Introduction - Concept of Recruitment 2 Factors affecting Recruitment 2 Sources of recruitment - Traditional 7 and Modern Methods 1 Recruitment and Selection Policies 1 Recruitment Practices in India: Private and Public Sector 1 Unit III January 11 3 4 Concept of Selection: Selection Techniques Unit IV Human Resource 1 Development

|          |    | Training and development- meaning-<br>Importance<br>Training needs identification<br>Types and techniques of Training  | 1<br>1<br>4      | 7  |
|----------|----|--|------------------|----|
| February | 11 | Unit IV Human Resource<br>Development<br>Need and importane of Management<br>Development<br>Training evaluation  | 2<br>2           | 4  |
|          |    | UNIT-V Employee Performance<br>Appraisal<br>Concept and need of employee review<br>Concept of employee appraisal<br>Types of Appraisal Methods<br>Individual evaluation Method | 1<br>1<br>3<br>2 | 7  |
| March    | 4  | Multiple Person Evaluation Method<br>360 degree appraisal<br>MBO   | 2<br>1<br>1      | 4  |
| Total    | 52 |  | 52               | 52 |

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# ACADEMIC ORGANISER MONTH WISE – 2016-17

#### INCOME TAX – B.com II year Honors – IV SEMESTER

#### No. of classes: 5 per week

| Month   | No. of     | Topics to be covered                            | No. of   |               |
|---|------------|---|----------|---------------|
|   | teaching   |   | classes  |               |
| NOV '16   | days<br>16 | UNIT -1 Capital Gains                           | required |               |
| NOV 16  | (15+1)     | Introduction - Meaning –Basis of                | 2        | 9             |
|   | (13/1)     | charge – Short term and Long term               | 1        | Н             |
|   |            | Capital Assets – Transfer of Capital            | 1        | -             |
|   |            | Asset – Deemed Transfer – Indexed               | 1        |               |
|   |            |   |          |               |
|   |            | Cost of Acquisition — Problems on               | 8        |               |
|   |            | computation of capital gains.                   |          |               |
|   |            |   |          | Stayad        |
|   |            | General Incomes u/s. 56(1) – Specific           | 3        |               |
|   |            | Incomes u/s. 56(2)                              |          |               |
| DEC '16   | 14         |   |          |               |
|   |            | Specific Incomes                                | 2        | - Contraction |
| 0   |            | - Deductions u/s. 57 - Problems on              | 8        |               |
| princeveus  |            | computation on Income from Other                | 0        | F             |
| Bonnicevieus<br>Extra taken<br>in<br>Berray Merth |            | Sources.  |          | 2             |
| of me   |            | UNIT-III CLUBBING AND AGGREGATION OF<br>INCOME: |          | Th            |
| w ha  |            | Income of other persons included in the         |          |               |
| Derray Meron                                      |            | total income of Assessee - Clubbing             | 2        |               |
| 1   |            | Provisions, deemed incomes                      |          |               |
|   |            | Revision  | 2        |               |
|   |            | -   |          |               |
| JAN '17   |            | UNIT –III                                       |          | -             |
| 5744 17   | (13+2)     | Provisions of set-off and Carry forward         | 4        |               |
|   | (/         | of losses – computation of Gross Total          |          |               |
|   |            | Income – Deduction from GTI u/s 80C             | 9        | 1             |
|   |            | to 80U (Problems)                               |          |               |
|   |            | UNIT-IV   |          |               |
|   |            | Introduction to tax liability                   | 2        |               |
|   |            | Introduction to tax hability                    |          |               |
| FEB '17   | 15         | UNIT-IV   |          |               |
|   | (14+1)     | Computation of tax liability                    | 9        |               |
|   |            | UNIT –V   | c        |               |
|   |            | Assessment Procedure                            | 6        |               |
| MAR' 17   | 5          | UNIT-V  |          |               |
|   |            | Income tax Authorities                          | 3        |               |
|   |            | Revision  | 2        |               |
|   | 65         | TOTAL   | 65       | +-            |

P

## ACADEMIC ORGANISER for MANAGEMENT INFORMATION SYSTEM . B COM (HONS) II nd year (SEM III) 2016-2017 (No. of Clas

| Month No. of<br>Teaching<br>Days |        | Name of the topic                                       |   |
|----------------------------------|--------|---|---|
| June                             | 13     | Unit 1: An Overview of MIS                              | + |
|                                  | 111111 | Concept and definition of MIS. and MIS vs. Data         |   |
|                                  |        | Processing,   |   |
|                                  |        | MIS and Decision support System                         |   |
|                                  |        | MIS & Information Resources Management                  |   |
|                                  |        | End User Computing, MIS Structure                       |   |
|                                  |        | Managerial Views of IS, Functions of Management         |   |
|                                  |        | Management Role, Levels of Management                   |   |
|                                  |        | Unit 2: Foundation of Information System                |   |
|                                  |        | Introduction to Information System in Business          | 1 |
|                                  |        | Fundamentals of Information Systems and Solving         | + |
|                                  |        | Business Problems with Information Systems              |   |
| July                             | 13     |   | + |
| July                             | 15     | Unit 2: Foundation of Information System                |   |
|                                  |        | Types of Information Systems                            |   |
|                                  |        | Effectiveness and Effeciency Criteria in Information    |   |
|                                  |        | System  |   |
|                                  |        | Framework for IS and Sequence of development of IS      |   |
|                                  |        | Unit 3: Concept of Planning and Control                 |   |
|                                  |        | Concept of Organisational Planning and Planning Process |   |
|                                  |        | Computational Support for Planning                      |   |
|                                  |        | Characteristic of Control Process                       |   |
| August                           | 12     | Unit 3: Concept of Planning and Control                 |   |
|                                  |        | Nature of control in an organisation and IS Planning    |   |
|                                  |        | Determination of Information Requirements and           |   |
|                                  |        | Business System Planning                                |   |
|                                  |        | End means Analysis and Organizingng the plans           |   |
|                                  |        | Unit 4 : Business Applications of Information           |   |
|                                  |        | Technology  |   |
|                                  |        | Internet and Electronic Commerce, Intranet              |   |
|                                  |        | Extranet and Enterprise Solutions                       |   |
|                                  |        | Information System for Business Operations, Information |   |
|                                  |        | System for Managerial Decisions Support                 |   |
| Septe                            | 14     | Unit 4 : Business Applications of Information           | Τ |
| mber                             |        | Technology  |   |
|                                  |        | Information System for Strategic Advantage              |   |
|                                  |        | Unit 5 : Advanced Concepts In Information Systems       |   |
|                                  |        | ERP and Supply Chain Management                         |   |
|                                  |        | Customer Relationship Management and Procurement        |   |
|                                  |        | Management  |   |
|                                  |        | System Analysis and Design and System Development       |   |
|                                  |        | Life Cycle,   |   |
|                                  |        | Prototyping and Project Management                      |   |
|                                  |        | Cost Benefit Analysis and Detailed Design               |   |
|                                  |        | Implementation.   |   |
| Total                            | 52     |   | + |

#### ACADEMIC ORGANISER MONTH WISE - 2016-17 INCOME TAX – B.com II year Honors – III SEMESTER

No. of classes: 5 per week

| Month        | No. of<br>teaching | Topics to be covered   | No. of<br>classes<br>required | 1                                       |
|--------------|--------------------|--|-------------------------------|---|
|              | days               |  | required                      | -                                       |
|              |                    | UNIT -1  |                               |   |
|              |                    | Introduction and overview of Direct Tax.   | 2                             |   |
|              |                    | Definitions  | 1                             |   |
| JUNE'16      | 17                 | Basic concepts   | 2                             |   |
|              |                    | Incomes exempt from Tax  | 2                             |   |
|              |                    | UNIT - II  |                               | 1                                       |
|              |                    | Agricultural Income, Tests to determine and integration(problems)                | 5                             |   |
|              |                    | Residential Status of a person including problems                                | 5                             | 2                                       |
| l.           |                    | UNIT - III   |                               |   |
| JULY '16     | 17                 | Definition of Salary, Characteristics of salary                                  | 2                             |   |
|              |                    | Salary u/s 17(1), Allowances u/s 17(3)(b), Perquisites u/s 17(2)                 | 10                            |   |
|              |                    | Essay problems   | 5                             |   |
|              |                    | Salaries- Essay problems and Profits in lieu of salary                           | 8                             |   |
| AUGUST '16   | 15                 | UNIT - IV  |                               |   |
|              | 15                 | House property theory & short problems   | 4 -                           | 1                                       |
|              |                    | Problems of House property   | 3 72                          | DE                                      |
|              |                    | Problems on House Property   | 4                             |   |
|              |                    | UNIT- V  |                               | 010000000000000000000000000000000000000 |
| SEPTEMBER'16 | 16(15+1)           | Depreciation   | 2 1                           | 1                                       |
| ellin.       |                    | Profits and gains from Profession  | 3                             | 1                                       |
|              |                    | Business Income Computation Od- U classes taken Exter                            | 7                             |   |
|              | 65                 | Business Income Computation Od -> 4 clattes taken Extra<br>TOTAL Je booth 4, GH2 | 65                            | Constanting of the                      |

1. N. Padmalata 2. lema Tayeder

| B. 5, (16-17.) (9 Ra More)<br>ACADEMICO |
|---|
|---|

| MONTH     | NO OF<br>DAYS | TOPIC TO BE COVERED   | NO OF<br>DAYS |     |
|-----------|---------------|---|---------------|-----|
|           |               | Origin and Development of Statistics – Definition -   | 2             |     |
|           |               | Importance and Scope - Limitations of Statistics -  | 2             | 1   |
|           |               | Distrust of Statistics  | 1             | 1   |
|           |               | Statistical Investigation: Planning of statistical  | 3             | 1,  |
|           |               | investigation - Census and Sampling methods -   |               | 1   |
|           |               | Collection of primary and secondary data - Statistical  | 3             | 1,  |
| 6         | 18            | errors and approximation - classification and<br>Tabulation of data - Frequency distribution. |               |     |
|           |               |   | 1             |     |
|           |               | Diagrammatic and Graphic Presentation: One  |               |     |
|           |               | Dimensional (Bar Diagrams Only) and Two   | 3             |     |
|           |               | Dimensional Diagrams(Rectangles and Pie diagrams)   |               |     |
|           |               | - Technique of Construction of Graphs - Graphs of   |               |     |
|           |               | Frequency Distribution - Graphs of Time Series ,  | 3             |     |
|           | -             | Histograms  |               | ľ   |
|           |               | UNIT-II: MEASURES OF CENTRAL TENDENCY:  |               | 110 |
|           |               | Arithmetic Mean - Geometric Mean - Harmonic Mean  | 6             | Y   |
| uly       | 17            | - Mode – Median - Quartiles and Percentiles - Simple  | 8             | '   |
|           |               | and Weighted Averages – Properties, Uses and  |               |     |
|           |               | Limitations of different Averages   | 3 -           | 3   |
|           |               | UNIT-III: MEASURES OF DISPERSION:   |               | 2   |
|           |               | Measures of Dispersion: Significance - Characteristics  | 1             | 6.  |
| ugust     | 15            | - Absolute and Relative Measures - Range - Quartile   | 5             | 10  |
| F         |               | Deviation - Mean Deviation - Standard Deviation - Coefficient of Variation                    | 6             | 1   |
| 6         |               | UNIT-IV: MEASURES OF SKEWNESS AND KURTOSIS:   | 3             | ]0  |
|           |               | Measures of Skewness - Karl Pearson's Coefficient of  |               |     |
|           |               | Skewness - Bowley's Coefficient of Skewness -   |               |     |
|           |               | Kelly's Measure of Skewness – Kurtosis-Meaning –  |               |     |
| 1         |               | Raw Moments Central moments Skewness and  | 2             |     |
| September | 15            | kurtosis using moments(Excluding Shepard's correction)<br>UNIT-V: CORRELATION:                | 5             |     |
|           |               | Meaning - Types - Correlation and Causation –   | 1             |     |
|           |               | Methods: Scatter Diagram - Karl Person's Coefficient  | 3             |     |
|           |               | of Correlation - Probable Error and Interpretation of   | 2             |     |
|           |               | Coefficient of Correlation - Rank Difference Method -   |               |     |
|           |               | Concurrent Deviation Method O Clo   | 2             |     |
|           | 65            | Total   | 65            |     |

Academic Organiser For Advanced Accounting B.COM III Sem (Reg/Comp) For The Year 2016 – 2017

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| Month  | No of | B.COM III Sem (Reg/Comp) For The Year 2016<br>Month/ Topics to be covered   | No: | Review by     |
|--------|-------|---|-----|---------------|
|        | days  |   | of  | HOD/Principal |
|        |       |   | hrs |               |
| JUNE   | 17    | UNIT-I: COMPANY ACCOUNTS- ISSUE OF SHARES &<br>DEBENTURES:<br>Types of Companies, Classes of Shares, Types of<br>Preference shares, difference between Equity and<br>Preference shares, Presentation of Share capital in<br>Balance sheet, Problems on Issue of Shares at par,<br>premium and discount, Prorata allotment – Forfeiture<br>and Re-issue of Shares –  | 12  |               |
| $\cup$ |       | Debentures- Features, Distinction between Share and<br>Debenture, Issue of Debentures from Redemption point<br>of view (5 Situations ).   | 5   |               |
| JULY   | 17    | UNIT-II: COMPANY FINAL ACCOUNTS & ISSUE OF<br>BONUS SHARES:<br>Schedule III of Companies Act 2013: Structure – General<br>Instructions for preparation of Balance Sheet and<br>Statement of Profit and Loss – Part-I: Form of Balance<br>Sheet – Part-II: Statement of Profit and Loss –Problems<br>on Preparation of Statement of Profit and Loss &<br>Balance Sheet.<br>Bonus Shares: Meaning – SEBI Guidelines for Issue of<br>Bonus Shares – Accounting for Issue of Bonus Shares.  | 12  |               |
| AUG    | 18    | UNIT-III: VALUATION OF GOODWILL AND SHARES:         Valuation of Goodwill: Need and Methods, Problems on         Average       Profits, Super Profits and Capitalization         Methods. (Annuity method theory only)         Valuation of Shares: Need and Methods, Problems on         Net Assets, Yield and Fair Value Methods.   | 10  |               |
| SEPT   | 15+5  | UNIT-IV: AMALGAMATION, ABSORPTION & EXTERNAL         RECONSTRUCTION (AS-14):         Amalgamation & Absorption: In the nature of merger         and purchase as per AS 14, Methods and – Calculation         of Purchase Consideration – Accounting Treatment in         the books of transferor and transferee companies         including intercompany owings. (Excluding         intercompany holdings).         UNIT-V: INTERNAL RECONSTRUCTION: Legal         provisions, accounting treatment – Preparation of         Balance sheet after reconstruction | 14  |               |
| FOTAL  | 68+5  |   | 72  |               |

| Mo  | No Of     | Topic To Be Covered                                | ,      |
|-----|-----------|--|--------|
| nth | Hours     |  | Review |
|     | Sem-<br>4 |  | Re     |
| Nov | 12+1      | UNIT I – INTRODUCTION TO BUSINESS ETHICS           |        |
|     |           | Meaning- Requirement of Ethics in Business         | 1      |
|     |           | - Need/Importance for ethics in business-          | 1      |
|     |           | Moral Vs. Ethics- Ethics Vs. Religion – Law Vs.    | 1      |
|     |           | Ethics   | 2      |
|     |           | Issues/ Dilemmas involved in Business ethics-      | 1      |
|     |           | How to handle ethical dilemmas in business-        | 1      |
|     |           | Benefits of Business Ethics.                       | 1      |
|     |           | UNIT II- ETHICS AT WORKPLACE                       | 2      |
|     |           | Meaning- Need- Importance-                         | 1      |
|     |           | Role of individual morals and Standards in         | 2      |
|     |           | defining work place ethics-                        |        |
|     |           | Factors influencing ethical behavior-              |        |
|     |           | Working with opposite gender                       |        |
| Dec | 13        | issues involved in HRD-                            | 2      |
|     |           | Ethical issues of individuals in work place-       | 1      |
|     |           | Guide lines for managing ethics in the work place. | 1      |
|     |           | UNIT III- ETHICS IN ACCOUNTING AND FINANCE         |        |
|     |           | Meaning- Importance-                               | 1      |
|     |           | fundamental principles of ethics in the context of | 1      |
|     |           | Finance and Accounts Creating an ethical           | 1      |
|     |           | accounting environment-                            | 2      |
|     |           | Reasons for unethical behavior-                    |        |
|     |           | Threats faced by Finance and Accounting            | 3      |
|     |           | professional while working as a Auditor,           |        |
| ۱.  |           | Consultant or an Employee in an organization-      |        |
|     |           | Safe guards to counter/ Overcome threats-          |        |

|           |      | "Ethical conflict resolutions in the context of   |                            |   |
|-----------|------|---|----------------------------|---|
|           |      | Finance and Accounting".  |                            |   |
| Jan       | 10+1 | UNIT IV- ETHICS IN MARKETING AND CONSUMER<br>PROTECTION<br>Meaning-Ethical issues involved in marketing-<br>Need for ethical guidance- Competition<br>Meaning- Definition – Consumer; Definition-<br>Competition and consumer welfare<br>Grey areas in marketing-<br>consumer protection councils in India-<br>Rights of the consumers-<br>Consumer interest Vs. Public interest-   | 1<br>1<br>2<br>3<br>1<br>1 |   |
| Feb       | 11+1 | Ethics in Advertisement<br><u>UNIT V-BUSINESS ETIQUETTES</u><br>Meaning- Importance of Etiquettes- Etiquettes in<br>Business cards- Business Meetings- Board<br>Meetings- Board meetings- Shareholders<br>meetings- Employees in meetings- Press<br>conferences in printing and electronic media<br>Dining manners at Breakfast- Lunch and Dinner<br>meetings- Behavior with foreign delegates-<br>Manner of shake hand- Dress code – in working<br>hours- Working days- Business meetings-<br>Corporate culture functions- | 1<br>5                     | 2 |
| Mar<br>ch | 3    | Etiquettes in Delivery of Speeches and addressing the people  | 3                          |   |
| Tota<br>I | 52   |   | 52                         |   |

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|    | Ŧ         | -X1   | 1 (16-17) ACADEN   | B.COM    |           |   |               |  |
|    |           |       |  | NO OF    | Н         |   |               |  |
|    |           | IO OF | TOPIC TO BE COVERED  | DAYS     |           |   |               |  |
|    |           | L     | INIT-I: INTRODUCTION:  | -        | To        |   |               |  |
|    |           |       | unctions of Financial System, Constituents of Indian   | 6        | Ca        |   |               |  |
|    |           | -     | inancial System, An Overview of Indian Financial System<br>Role of Financial Institutions in Economic Development.             | 1        |           |   |               |  |
|    | November  | 13    | INIT-II : FINANCIAL INSTITUIONS: ALL INDIA DEVELOPMENT BANKS:  | 1        | $\square$ |   |               |  |
|    |           |       |  | -        |           |   |               |  |
|    |           |       | Functions of Development Banks: Industrial Finance   | 7        |           |   |               |  |
|    |           |       | Corporation of India (IFCI), Industrial Development Bank of  | -        |           |   |               |  |
|    |           |       | India (IDBI).  |          | +         |   |               |  |
|    |           |       | Industrial Investment Bank of India Limited (IIBIL),   | 7        |           |   |               |  |
|    |           |       | Infrastructure Development Finance Company Limited (IDFC) –ICICI.<br>UNIT-III: FINANCIAL INSTITUTIONS: STATE LEVEL DEVELOPMENT |          | 11        |   |               |  |
|    | December  | 13    | BANKS:   |          | d         |   |               |  |
|    | December  | 15    | State Finance Corporations (SFCs): Objectives and Scope,   | 6        | 14        |   |               |  |
|    |           |       | Management, Financial Resources, Functions, Operations,  |          | N         |   |               |  |
|    |           |       | Performance Appraisal and Problems.  |          |           |   |               |  |
|    |           |       | State Industrial Development Corporations (SIDCs):   | 2        |           |   |               |  |
|    |           |       | Functions, Resources, Operations, Financial Assistance.  |          | -         |   |               |  |
|    |           |       | UNIT-IV: MONEY MARKET:   | -        |           |   |               |  |
|    |           |       | Money Market: Definition, Features, Objectives,<br>Importance, Compositions  | -        |           |   |               |  |
|    | January   | 11    |  | -        | 19        |   |               |  |
|    |           |       | Call Money Market: Operations, Transactions and<br>Participants, Advantages and Drawbacks                                      | 9        |           |   |               |  |
|    |           | 1     | Commercial Bills Market: Definition, Types of Bills,   |          |           |   |               |  |
|    | 1         |       | Operations in Bill Market, Importance of Bill Market,  |          |           |   |               |  |
|    |           |       | Discount Market , Acceptance Market, Drawbacks   |          | $\square$ |   |               |  |
|    |           |       | Treasury, Types of Treasury Bills, Operations and  | _        |           |   |               |  |
|    |           |       | Participants, Money Market Instruments, Structure of   | 5        |           |   |               |  |
|    |           |       | Indian Money Market, Recent Development in the Indian  |          |           |   |               |  |
|    |           |       | Money Market.  |          | -1        |   |               |  |
|    | February  | 12    | UNIT-V: CAPITAL MARKET:  |          |           |   |               |  |
|    | - Coruary | 1     | Capital Market: Meaning, Objectives, Importance,   |          |           |   |               |  |
|    |           |       | Functions-Structure of Indian Capital market-New Issue   | - 7      |           |   |               |  |
|    |           |       | Market-Instruments-Security buy-Methods of Issue-  |          |           |   |               |  |
|    |           |       | Intermediaries-Secondary market-Characteristics and<br>functions of stock exchanges-Listing of securities.                     |          |           |   |               |  |
|    |           |       | Stock Exchanges in India-SEBI-Powers and functions-  | 3        |           |   |               |  |
|    | March     | 3     | Primary and secondary market guidelines.   |          |           |   |               |  |
|    |           | 52    |  | Total 52 | 2         |   |               |  |
|    |           |       |  |          |           |   |               |  |

| MONTH     | NO OF   | men Statistis (16-17)  |     |      |    |
|-----------|---------|--|-----|------|----|
|           | DAYS    | TOPIC TO BE COVERED  |     | NO O | F  |
| 1         |         | Unit-I: REGRESSION   |     | DAYS | ;  |
|           |         | Correlation Vs Regression Analysis   |     |      |    |
|           |         | Linear & Non-linear Regression   |     |      |    |
|           |         | Lines of Regression y on x   |     | 2    |    |
| November  |         | Lines of Regression x on y   | 8   |      |    |
| November  | 15      | Using Regression lines for prediction<br>Unit-II: INDEX NUMBERS            |     | 6    |    |
|           |         | Meaning - Uses Times D. H  |     |      |    |
|           |         | Meaning – Uses – Types Problems in the construction<br>of Index numbers    |     |      |    |
|           |         | Methods of constructing Index numbers – Simple and                         | 1   | 2    |    |
|           |         |  |     | 7    | 11 |
|           | (       | Laspeyre's – Paasche's – Marshall – Edgeworth                              |     |      |    |
|           | 1       | Test of consistency of Index number  |     |      |    |
|           |         | nit Test   |     |      | -  |
|           | Т       | ime reversal Test – factor reversal test                                   | 1   |      |    |
| -         | C       | ircular lest   |     |      |    |
| 1         | В       | ase Shifting   | 1   | 5    |    |
|           | S       | plicing and deflating of Index must  |     |      |    |
|           |         | ALL-HI, LIME SERIES  |     |      |    |
| December  | 111     | me Series Introduction   |     |      |    |
| recentoer | 10 10   | omponents  |     |      |    |
|           | M       | ethods - Semi Averages   |     | 3    | 1  |
|           | IM      | oving Averages   |     |      | (  |
|           | Le      | ast square method  |     |      | C  |
|           | (st     | raight line method only)   |     | 5    |    |
| i         | ISh     | ifting and conversion  |     |      |    |
|           | 100     | lity of time series analysis   |     | 2    |    |
|           | Dro     | IT-IV: PROBABILITY   | !   |      |    |
|           | Ev      | bability: Introduction   |     | 1    |    |
|           | Col     | periment – Event – Mutually Exclusive events                               |     |      | _  |
| -         |         |  |     |      |    |
|           | Bas     | ependent events - Simple and Compound events                               | 3   |      |    |
| inuary 1  |         | ics of set Theory Remutation and Compound events<br>roaches to Probability | 1 3 | ·    |    |
|           |         |  | 3   |      |    |
|           | The     | sical – Empricial – Subjective – Axiomatic<br>prems of Probability         |     | i    | (  |
|           |         | ition – Multiplication   | 2   |      | 1  |
|           | Mar     | Rinal and Bauela City  |     | 1    | (  |
|           | Theo    | ginal and Baye's – Simple Problems   | 5   |      | X  |
|           | Sim     | ble Problems   |     |      | U  |
|           | UNI     | I-V: THEOPITICAL Pro-  | 3   |      |    |
|           | Bino    | T-V: THEORITICAL DISTRIBUTIONS<br>mial Distribution – Utility              |     |      | ۲  |
| ruary 14  | Impo    | rtance - Conditions Course   | 6   |      | r  |
|           |         | 5 VI DIII0m191 Distribut   |     | 1    | 1  |
|           | 1 01550 | on distribution – Litility   |     |      | ~  |
|           | Innpor  | tance - Conditions Constant  |     | r    |    |
|           |         | 5 01 Normal Distribution   | 4   | LC   | N  |
| sh 5+2    | Jounty  | / - Importance - Central Line:   | 1   |      |    |
|           | Theor   | em – features – Simple   | 1   | -    | -  |
| (Extra    | Nume.   | rical in Normal distribution   | 2   |      | 1  |
|           |         | method only  |     | 1    | 1  |
|           | Areac   | method   | 5   |      |    |

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# Cooporate Accountif 16-1 \$ ubject Review B. Com

| Month | Topics   | B.C |  |  |
|-------|--|-----|--|--|
| NOV   | UNIT-II: ACCOUNTS OF BANKING                         |     |  |  |
|       | COMPANIES  |     |  |  |
|       | Books and Registers maintained - Slip system of      |     |  |  |
|       | posting - Rebate on Bills Discounted - Performing    |     |  |  |
| 15    | & Non-Performing Assets - Legal Provisions           |     |  |  |
|       | relating to final accounts - Preparation of Profit & |     |  |  |
|       | Loss a/c and Balance sheet.                          |     |  |  |
|       | UNIT-III: ACCOUNTS OF LIFE                           |     |  |  |
|       | INSURANCE COMPANIES:                                 |     |  |  |
|       | Introduction - Formats - Revenue Account -           |     |  |  |
|       | Balance Sheet  |     |  |  |
| DEC   | Revenue Account - Balance Sheet - Valuation          |     |  |  |
|       | Balance Sheet - Ascertainment of Net Surplus,        |     |  |  |
|       | Calculation of Adjusted Life Assurance fund          |     |  |  |
| 16    | UNIT-IV: ACCOUNTS OF GENERAL                         |     |  |  |
|       | INSURANCE COMPANIES.                                 |     |  |  |
|       | Preparation of final accounts of general insurance   |     |  |  |
|       | companies with special reference to Fire.            |     |  |  |
| JAN   | Preparation of final accounts of general insurance   |     |  |  |
|       | companies of Marine Insurance                        |     |  |  |
| 13    | UNIT-V: COMPANY LIQUIDATION:                         |     |  |  |
|       | Meaning - Modes of Liquidation - Contributory,       |     |  |  |
|       | Liquidator, and Preferential Payments - Problems     |     |  |  |
|       | on preparation of Statements of Affairs,             |     |  |  |
|       | Deficiency/Surplus Account - Liquidator's            |     |  |  |
|       | Remuneration - and Liquidator's Final Statement      |     |  |  |
|       | of Account.  |     |  |  |
| FEB   | Liquidator's Final Statement of Account              |     |  |  |
|       | UNIT-I: HOLDING COMPANIES - AS-21                    |     |  |  |
| 13    | Holding companies - AS-21 - capital and revenue      |     |  |  |
|       | profits/ reserves/ loss- minority interest - cost of |     |  |  |
|       | control or goodwill/capital reserve - treatment of   |     |  |  |
|       | intercompany owing and unrealized profits -          |     |  |  |
|       | revaluation of assets- treatment of bonus shares     |     |  |  |
|       | and dividends declared by subsidiary companies -     |     |  |  |
|       | consolidated balance sheet as per schedule III of    |     |  |  |
|       | Companies Act 2013                                   |     |  |  |
| MAR   | treatment of bonus shares and dividends declared     |     |  |  |
|       | by subsidiary companies – consolidated balance       |     |  |  |
| 05+03 | sheet as per schedule III of Companies Act 2013      |     |  |  |
| 00.00 | Revision   |     |  |  |
|       |  |     |  |  |
| 62+3  | Total  | 65  |  |  |
|       |  |     |  |  |

#### Department of Commerce B.com(computers) 2 nd year

| Nonth      | Review Statemen  | Total<br>Classes alloted |    |
|------------|--|--------------------------|----|
| ionth      | Unit-1 Introduction, History Importance,                   | 4                        |    |
|            | Basic Structure, Writing and executing Program             | 4                        |    |
| June       | Keywords, constants, variables                             | 3                        |    |
| 17         | Scope & life of variable, Reading and writing char & value | 3                        |    |
|            | Data types/ Storage classes, I/o operators                 | 3                        | ]  |
|            | Unit -2 Operators , Expressions                            | 3                        |    |
|            | Type Conversion, Evaluation, sample programmes             | 3                        |    |
|            |  | 3                        |    |
| July<br>17 | Conditional & loping stmt, if, else if swith Case          | 3                        |    |
|            | While Loop, for Loop                                       | 3                        |    |
|            | do while Loop - Sample programmes                          | 2                        |    |
| 3          | Jump Statements: Break , continue, Goto.                   | 3                        |    |
|            | Unit -3 Arrays introduction, Defination,                   | 3                        | -  |
| Aug        | Declaration initilization, 1D arrays                       | 3                        |    |
| 15         | 2D arrays, Dynamic arrays                                  | 3                        | -  |
|            | Strings Declaring/initilization,Reading Writing Functions  | 3                        | -  |
|            | sample programmes  | 2                        |    |
|            | Unit -4 Functions Built in (maths, char, date& time)       |                          | _  |
| Sep        | User defined functions:elements,Return values              | 2                        |    |
|            | declaring calling, Defining a Function                     | 2                        | -  |
|            | recursive functions  | 2                        | _  |
|            | Unit -5 Structure Declaration Accessing variable           | 2                        | _  |
|            | struct & array with struct, Unions, Pointers               | 2                        | -  |
|            | passing parameters to functions, Enumerated Data type.     | 3 + 1                    | 64 |